



Improving operational efficiency
and effectiveness.

About us

Virrata is about creating flow through organisations. Whether that is the flow of information and materials, the flow of communication across the organisation or the flow of energy through the workforce. Flow is the lifeblood of any business.

All of our team have held senior operational roles in industry. Our combined experience covers every type

of manufacturing, logistics and service operation from high volume FMCG to continuous casting, complex assembly to contact centres.

We have delivered transformational change across different cultures, continents and industries. Virrata uses tried and tested methods to assess operational performance and delivers innovative solutions to complex problems.





Working with your people

We work with your team to provide assessments, advice, support and implementation. Our work is tailored to the needs and objectives of your business.

We have a successful track record of working with teams across a wide range of geographies, cultures and types of operations.

Operational Excellence

Our core area of expertise is making material and information flow through organisations helping you to achieve operational excellence.

We enable companies across the globe to reduce costs, free up tied up capital, improve customer service, liberate capacity, improve culture and reduce risk.



Cost reduction

We are highly experienced in identifying ways of reducing cost and driving out waste from your business. We are able to do this whilst balancing the need to remain effective as well as efficient.

Support can take the form of identifying opportunities through to coaching your team towards success and on to full implementation for those businesses requiring it.

Customer service

Whether you need to dramatically reduce your lead time, address quality issues, or improve your delivery performance, we have the experience to help.

We have worked with organisations to enable material and information to flow through the entire value stream. These improvements can lead to increases in the order book and shorter order to cash cycle times.

Depth of knowledge and experience

We understand the challenges faced by complex organisations in solving the operations conundrum. We know what it's like to sit in your chair!

We can assess your operations to find the links between the opportunities and your commercial needs and help you develop solutions which drive value in to your organisation.



Capital employed

We have a strong track record of releasing tied up capital with particular experience in successfully reducing inventory through operational flow design.

Results can be dramatic, and the benefits of releasing cash are often supplemented by operational improvements brought about by the improved flow and control of inventory through the plant.

Capacity liberation

We work with capital intensive operations to liberate capacity in existing equipment. This can prevent the need for further capital investment by better overall equipment effectiveness of your existing assets.

Paybacks in this area are often very substantial. We can help you assess possibilities before investing in additional equipment.

Culture

Culture beats Strategy! Even with the best technical solutions great efforts can fail in the pursuit of operational excellence if we don't work with people in the right way.

Having led positive change across many cultures and businesses, Virrata has gained great insight in to what the key ingredients

are for successfully transforming manufacturing operations and what is needed to generate a critical mass of advocates. We can work with your team to implement and underpin improvements in operational excellence, ensuring those benefits are maintained long beyond initial implementation.

Operational due diligence and investment decisions

Virrata have global experience of reviewing investment opportunities and making recommendations to potential investors. We have worked throughout Asia, Europe and North America and can bring deep insight in surprisingly short periods, and help you deliver transformational performance post acquisition. All of our team have held senior operational roles in industry and understand the thought process associated with investment decisions.

With this knowledge and experience, we can help companies seeking investment to develop a compelling story which will attract investors.

Virrata uses tried and tested methods to assess investment opportunities and delivers innovative solutions to complex problems. We can help your investors get the best returns, ensuring success for you and your clients.



Operating system design

We have designed and implemented productions systems through to full business operating systems across multi-national operations. Our approach is to tailor the solution to your needs, using expertise gained over many industries,

levels of maturity and commercial priorities. We work closely with your team to ensure operational capability is aligned to commercial needs and create frameworks which guide your teams towards success.

Plant assessments

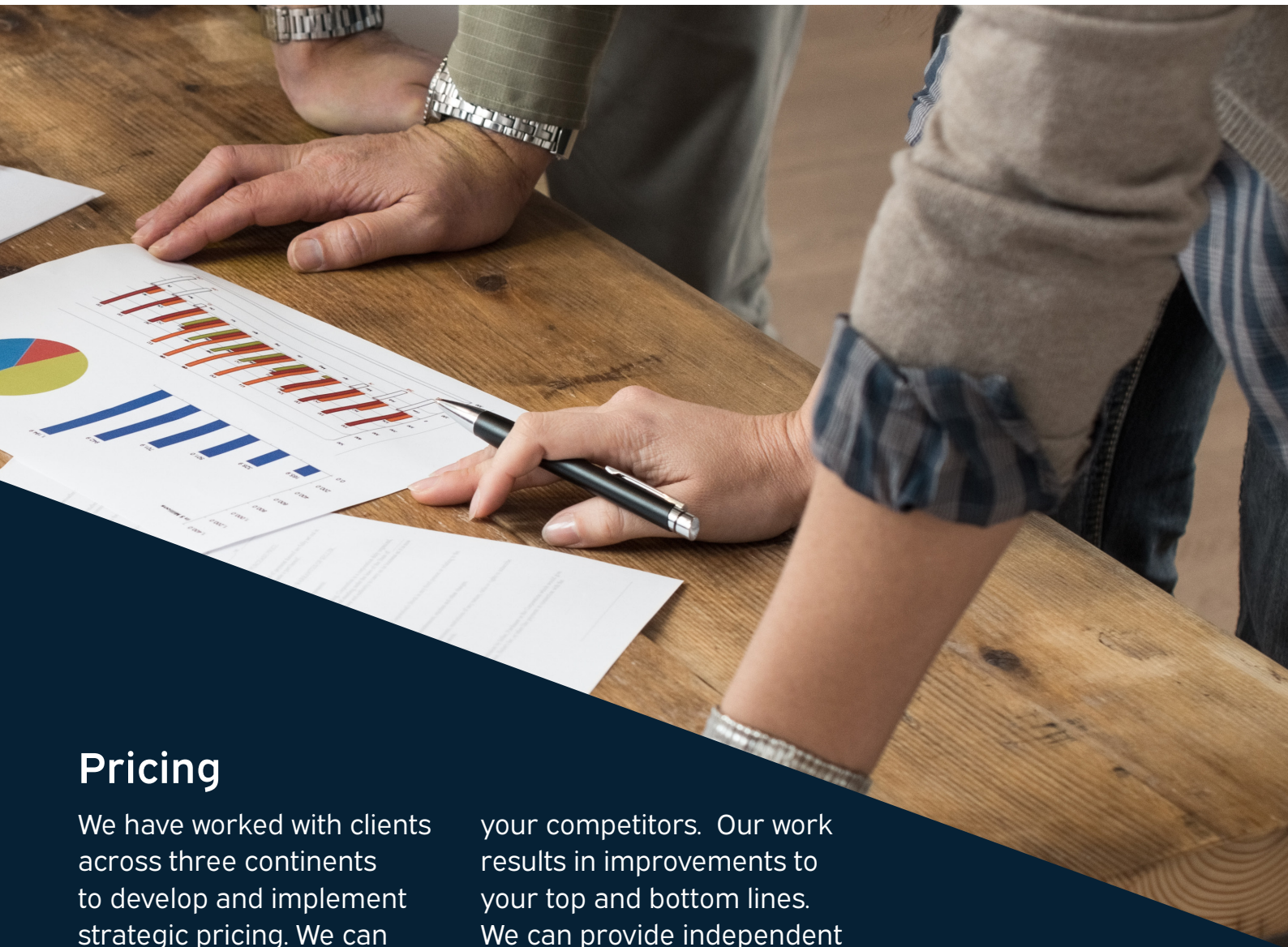
We conduct plant assessments in order to create a baseline for improvement and to help develop roadmaps for individual sites as well as multi-site operations. We also support private equity in pre-acquisition plant assessments as part of the due diligence process and post-acquisition assessments to help improve your ROI.

Operational alignment with strategy is fundamental to reaching your corporate objectives and is indispensable when it comes to corporate planning and control. Our assessments are tailored to the needs of each organisation we work with. We are able to offer you our experience and specialist expertise in advising you how to reach your corporate goals.

Risk management and loss prevention

Risk Management forms an integral part of all organisational processes, including strategic planning, all projects, and change management. Virrata have found that when we work with our clients to find causes for particular poor performance, often other hidden opportunities for improvement come to light that are directly, or indirectly, part of the solution.

Loss Prevention is, as the name suggests, the activity of identifying and then removing, or mitigating, the causes of potential loss within a business. Virrata will help you to identify likely causes of loss in your business activities with respect to; security, damage or loss of assets, and business continuity. Virrata will assist you in determining and prioritising cost-effective measures to prevent or mitigate such losses.



Pricing

We have worked with clients across three continents to develop and implement strategic pricing. We can assess the maturity of your pricing approach, review alignment with other areas of the organisation and help you to outperform

your competitors. Our work results in improvements to your top and bottom lines. We can provide independent advice on appropriate software solutions to optimise your pricing decisions and support you in implementation.

Your next steps towards excellence

Having led transformations in a wide range of situations the chances are we have successfully managed challenges very similar to those you are facing. If you would benefit from help to accelerate your improvement through those challenges, please call us to talk things through.

Make yours the next great story

If you would like to make yours the next great story, contact us to discuss how Virrata can help you achieve outstanding results.

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